

ENUGU ELECTRICITY DISTRIBUTION PLC

GLOBAL EXPRESSION OF INTEREST FOR THE APPOINTMENT OF A DISTRIBUTION FRANCHISEE FOR THE DISTRIBUTION AND SUPPLY OF ELECTRICITY IN ENUGU STATE

Enugu Electricity Distribution Plc (EEDC) is looking for potential and experienced Companies that will be appointed as distribution franchisees for the distribution and supply of electricity in Enugu State.

Detailed Request for Proposals will be issued to bidders that have been prequalified through this EOI process.

Consequently, reputable firms interested in rendering such specialist services to the company are requested to send in their Expression of Interest (EOI) for that purpose.

OBJECTIVE:

- (1) To Minimize ATC&C losses in Enugu State.
- (2) To enhance customer satisfaction by improving the quality and reliability of service.
- (3) Provide access to electricity to all unserved and underserved customers in Enugu State.
- (4) To bring improvement in metering, billing, revenue collection, and customer services.
- (5) To minimize billing arrears.
- (6) To bridge the power supply deficit to commercial and residential customers in Enugu State.
- (7) To deploy extant technologies in the modernization of the design and operations of the grid systems that can offer cheaper and flexible alternatives to customers.

(8) To manage the value chain from generation, power management, and supply to customer billing and payment using extant technologies.

SCOPE OF WORK:

EEDC hereby seeks to engage a Franchisee (as per the NERC on Guidelines on Distribution Franchising in the Nigerian Electricity Supply Industry, 2020) in a limited, non-transferable manner within the Franchise Area to provide/perform the following services/tasks:

- (1) Undertaking all the liabilities and obligations of EEDC in the Franchise Area as stipulated in the Electric Power Sector Reform Act, 2005 (“EPSR Act”) and applicable Regulations/Laws.
- (2) Discharging all duties and responsibilities on behalf of EEDC as per the terms and conditions of the License, and the Guidelines on Distribution Franchising in the Nigerian Electricity Supply Industry, 2020
- (3) Undertaking any other activity as may be notified from time to time by NERC o the Distribution Licensee. Complying with all the directives issued from time to time by NERC, EEDC, and the Federal Government of Nigeria (FGN).
- (4) Undertaking the distribution and supply of power to the consumers of EEDC in the designated Distribution Franchise Area.
- (5) Undertaking all Operations and Maintenance related activities in the designated Distribution Franchise Area. Maintaining the existing distribution network and replacing failed distribution transformers and defective meters within the prescribed time frame as per NERC guidelines/directives as amended from time to time.
- (6) Administering and maintaining the on-going contracts, if necessary or required Alternatively, Distribution Franchisee may elect to cancel existing contracts in accordance with the terms and conditions of such contracts, except for contracts for capital expenditure (CBN-funded CAPEX projects). Any cancellation of existing contracts by the Franchisee would require the prior written consent of EEDC.

(7) Undertaking reading of meters (Prepaid/Post-paid), generation and distribution of bills (Post-paid), and collection of payments from the customers in the Franchise Area. All these activities shall be in accordance with the tariff structure as determined by NERC from time to time and the Conditions of Supply under the license agreement.

(8) Making payments to EEDC in accordance with the terms and conditions of the Distribution Franchise Agreement.

(9) Collection of EEDC's outstanding arrears as an agent of EEDC, and remittance the same to EEDC as per the terms and conditions of the DFA.

(10) Establishing a Customer Service Centre (CSC) as per EEDC's specifications for handling all types of customer complaints.

(11) Generating Management Information System (MIS) periodically and monitoring reports in prescribed formats and online communication of the same to EEDC.

(12) Installing metering devices and carrying out an energy audit monthly.

(13) Maintaining rolling stock of transformers and other necessary materials as required by EEDC.

(14) Upgrading, renovating, and maintaining the existing distribution network/systems/assets in accordance with Prudent Utility Practices and regulatory distribution code.

(15) Initiating necessary action to prevent energy theft, meter tampering, damage to public lamps, vandalism, etc.

QUALIFYING CRITERIA:

(1) The bidder should have a sound financial track record for the past 10 years.

(2) The bidder should have proven experience in the implementation of similar projects

(at least 3) preferably in Africa.

(3) The bidder should have well-experienced personnel to handle the Preliminary redressal of Commercial Complaints such as those relating to the security deposit, change of load category, interest, arrears, penalty, etc., and Billing Complaints in accordance with NERC regulations.

EOI RESPONSE:

The bidders should respond to this EOI based on their best technical solution to meet EEDC's objectives and the scope of work described in earlier sections. The bidders should also provide all relevant details in support of the qualifying criteria as described in the section earlier. The bidders should also provide any other details in their support.

MANDATORY (Without which companies will be disqualified):

Mandatory documents for qualifying for consideration: –

- (1) Evidence of registration with the Corporate Affairs Commission (or equivalent Authority) from its home country.
- (2) Certified true copies of the Memorandum and Article of Association.
- (3) Evidence of payment of tax for the last three (3) years (2020, 2021, and 2022), as at when due (such evidence should reflect the value of the projects undertaken by the Company in the last three (3) years) (2020, 2021 and 2022) from its home country.
- (4) Certificate of Compliance issued by the National Pension Commission (or equivalent Authority) as evidence of fulfilling the employer's obligation to employees with respect to pensions from its home country.
- (5) Audited Accounts for the last three years (2020, 2021, and 2022) from its home country.

(6) Company profile showing the nature of business, plants and equipment, personnel, product profiles. Health, and Safety Policy.

(7) Reference letters from not less than two clients.

SUBMISSION:

Applications for EOI accompanied by the relevant documents hard and (soft copies – flash drive) should be forwarded in a sealed envelope marked at the top left corner and boldly written “**EOI in respect of franchisee for the distribution and supply of electricity in Enugu State**” and addressed to:

The Head, Procurement department

Enugu Electricity Distribution Company PLC

62 Okpara Avenue, Enugu

Enugu State.

E-mail: – procurementdepartment@enugudisco.com

CLOSING DATE:

All submissions must be received at the above Office **no later than 4:00 pm on 18 October, 2023.**

IMPORTANT NOTICE:

- Only shortlisted firms will be contacted.
- The company reserves the right to reject any or all the responses to this request for EOI.

SIGNED:

MANAGEMENT

ENUGU ELECTRICITY DISTRIBUTION COMPANY PLC (EEDC)

62 OKPARA AVENUE, ENUGU

ENUGU STATE, NIGERIA.